

Jen Lilley

9 min

- Gave self an 8-year plan
- Takes 8 years to get career going
- Most people quit at year 4
- Year 4 is one of the hardest

11 min

- What did you witness in LA?
 - Lots of bad actors that work
 - Comes down to business of why people work or not
 - Must have acting hat that is creative and in the moment
 - Also need business mindset
 - Not just about people liking you
 - Have to network!
 - Casting workshops
 - Look at actors and what they are getting called in for
 - See that certain actors are going to specific casting workshops and booking jobs
 - Being genuine goes a really long way
 - Every person is created on purpose, for a purpose, that has never been you
 - Jen almost never gets booked for the role that she auditioned for
 - Has gotten written into a role because writer has been in the audition room
 - Book the room not the job

18 min

- Emails
 - Email Jen again with subject in bold a second time if she doesn't respond the first time
- Linking opportunities
 - Kept a record of every casting director she met
 - Emailed casting director about helping them so she could take a discounted class
 - Wrote copious notes about casting directors she has met
 - Brought list of casting directors to agent meetings
 - "Warm lead" vs. "cold call"
 - Keep record of where you met casting director and what you auditioned for
 - When first starting out find a new agent because they are as hungry as you are
 - Want agent to like you but that is backward thinking
 - They are your employee
 - If they are not enthusiastic about you that is not a good relationship

- If they haven't booked you in 90 days you can terminate a 1 year contract

26 min

- Body language of power
- Look bigger and sit back to be more powerful
 - Put shoulders back - makes you look in control
- Ask questions with agent
 - What age range do you see me in?
 - What type do you think I play?
 - Play hard to get
 - "I've loved this conversation and I need to think about it for a couple days"

37 min

- Show Thao picture

39 min

- Met Benedict Cumberbatch and treated him like a human

42 min

- What is your opinion of moving to the West coast?
 - Always have a game plan
 - Crazy and expensive - don't fully recommend going
 - Cool place to be
 - Have a several year plan
 - Have goals throughout the years
 - Cheaper to fly in for an audition than live there

46 min

- Soap Opera
 - General Hospital was first booking
 - Coaching session
 - "Balls to the wall"
 - Went in in character
 - Mark Teshy
 - Went up on lines because of scaring him
 - Didn't get first job but got cast in a part later because she was memorable

54 min

- Year 4 is the year you will get your momentum

55 min

- Brian Cranston - My Life In Parts
- Have to be everyone's choice to book the part

56

- Wants to be on a sitcom